



Frequently Asked Questions: Field Staff

We have noticed that there are some questions that we are regularly asked by the applicants during the recruitment process. To make it easier for you we have compiled a list of questions that you we think you will find useful.





Who are Chancellors?

Chancellors Group of Estate Agents is an independent company. We have been in business for over 200 years and have 50 branches within the UK. We are a Medium Sized Enterprise with approximately 370 employees. Chancellors Group of Estate Agents operates under three trading names, Chancellors, Anscombe and Ringland and Russell Baldwin and Bright.

How do I apply for a position?

Once you have seen an advert that you are interested in, you simply send your CV and a covering letter stating why you think you would make a good member of our team to careers@chancellors.co.uk

What happens next?

If you are successful at short-listing stage you will be invited to take part in a telephone interview to discuss the position further. The next stage would be a face to face interview with one of the Regional Directors or Company Managers.

Our Reputation?

We pride ourselves on the reputation we have built after years of hard work and market know-how. We are consistently winning industry awards and in 2006, Chancellors was awarded two prestigious National awards. We were awarded the Cartus Cup which is awarded to the best agent in a network of almost 750 agents. In the same year we also won 8 awards including the 'Best UK Estate Agency' at the Daily Mail UK Property Awards.

What will I get paid?

Your salary consists of four main elements:

1. Basic
2. Car Allowance
3. Commission
4. 3rd Party Referrals

Must I have a car to work for Chancellors?

All front line members of staff must have their own vehicle to use for work purposes. You must also ensure that your car is insured for business use. You are able to claim tax relief for your business mileage.

Do you provide a Graduate Training Scheme?

Yes. Our Graduate Scheme is on-going throughout the year, meaning you don't need to wait until September to apply for a position. The aim of the scheme is to allow graduates to reach a position of responsibility between 9 and 18 months of starting the programme. A Board Director will act as your mentor and who will be on hand to guide and support you throughout the scheme. We also offer bi-monthly graduate evenings which allows all graduates to get together and discuss experiences and suggest potential improvements to the company. These are also an excellent time for you to get to know the Directors.





What are the working hours?

Our standard office hours are from 8:45 a.m. until 6:00 p.m. Monday to Friday and 9:00a.m to 5:00 p.m. every other Saturday.

Does it matter that I have not worked as an Estate Agent before?

We appreciate that the calibre of the candidate is the main determinate as to whether they will be successful. We offer a range of trainee positions that are designed specifically for people who are new to the industry. We generally prefer our employees to have previous sales experience or proven customer service skills.

What careers prospects can Chancellors offer me?

Chancellors want to support you and drive your career as far as you want to take it. The branches we have all work very closely together. This means that when a vacancy arises we always look to promote someone from one of our branches before looking externally. The Directors have a receptive relationship with the employees and are quick to reward employees for their success

Do you have any part-time negotiator positions?

Most of our branches have Weekend Negotiators who work alongside the team to help the running of the branch on a Saturday. Weekend Negotiators conduct property viewings and register applicants. This is the perfect role to gain an insight into the daily runnings of our company and the estate agency industry. Chancellors also have a number of part-time roles

