

My Story: 6 years with Chancellors



Jonathan Pincott Area Lettings Manager - Headington

Jonathan has worked with Chancellors since graduating from university in 2004. During his time with the company he has progressed through Chancellors unique graduate training programme and is now our Area Lettings Manager in our flagship branch in Headington. Jonathan has developed an in-depth knowledge of the property industry during his time with Chancellors and has taken full advantage of the career progression opportunities available to him. Jonathan has an excellent reputation, a vast knowledge of the local market, and is a highly respected staff member.

'I have always had a very keen interest in the property industry and after completing my degree at Oxford Brookes University in Business and Marketing, I decided to apply for Chancellors Graduate programme.

The Graduate programme offered regular 1:1 mentoring with a Director and regular meetings to discuss graduates successes and performance.

I started as a lettings negotiator in Headington Oxford, our flagship office. I soon progressed to Senior Negotiator and became the instruction taker in the office meeting all new Landlords and bringing properties onto the market. An opportunity then arose for me to open a new lettings office in East Oxford and become the Lettings Manager. This allowed me to use and develop the skills the experience I gained at Headington. After 3 1/2 years the office had become very profitable and gained a great local profile. I was offered a promotion to 'Area Manager' looking after multiple offices. This gave me the opportunity to add value to the offices and also work in a different market whilst allowing me to share my knowledge and expertise. Another opportunity then became available for me to return to Headington as an Area Manager. This was an opportunity I could not turn down as it was the flagship office where I'd started my career.

I am currently based in Headington, and the office has grown from strength to strength. We regularly win awards and trips at our Quarterly Meetings and the staff here also consistently achieve their 'super bonuses' where they receive a £700.00 tax free cheque. In my time at Chancellors I have won many awards and been on trips including wine tasting at Vinopolis, a private marquee at Ascot Races, a day at the races at Windsor and long weekends in Portugal and Madrid.

Working in lettings has also given me the knowledge and confidence for me to purchase my own small portfolio of properties that I have bought and let out.

My career with Chancellors has been very enjoyable and has allowed me to work in different offices, locations and markets, whilst developing a very broad knowledge within an exciting and momentous industry.'